

GALLUP®



”

*What lies behind us and what lies
before us are small matters compared
to what lies within us.*

RALPH WALDO EMERSON

01.

What name do you prefer to be called?

02.

What do you get paid to do?

03.

What is one positive word people use to describe you?



The key to **SUCCESS** is to fully



understand how to apply your



greatest **TALENTS** and **STRENGTHS**



in your everyday life.



People Who Focus on Using Their Strengths ...



AS LIKELY
to report having an
excellent quality of life



AS LIKELY
to be engaged in their jobs

People Working in the Strengths Zone ...

01

Look forward to going to work

02

Have more positive than negative interactions with coworkers

03

Treat customers better

04

Tell their friends they work for a great company

05

Achieve more on a daily basis

06

Have more positive, creative and innovative moments

01

THUMBS UP IF YOU ALMOST ALWAYS...

*talk to people in elevators, airplanes,
grocery stores and wherever you go*



02

**THUMBS UP IF YOU
ALMOST ALWAYS...**

*have a color-coded or
otherwise organized closet*



03

THUMBS UP IF YOU ALMOST ALWAYS...

*write down a list of things to do
and stick to it, even on the weekend*



04

**THUMBS UP IF YOU
ALMOST ALWAYS...**

*need to pick someone to
race while driving*



05

**THUMBS UP IF YOU
ALMOST ALWAYS...**

tend to ask too many questions



TALENT

a naturally recurring pattern of thought, feeling or behavior that can be productively applied



Examples of talent include:

- effortlessly and instinctively starting conversations
- thinking in an orderly or timely manner
- easily and naturally influencing others
- seeing patterns in data
- consistently having a positive outlook on life



People who learn to use their strengths every day have

7.8%

**GREATER
PRODUCTIVITY.**



Teams that receive strengths feedback have

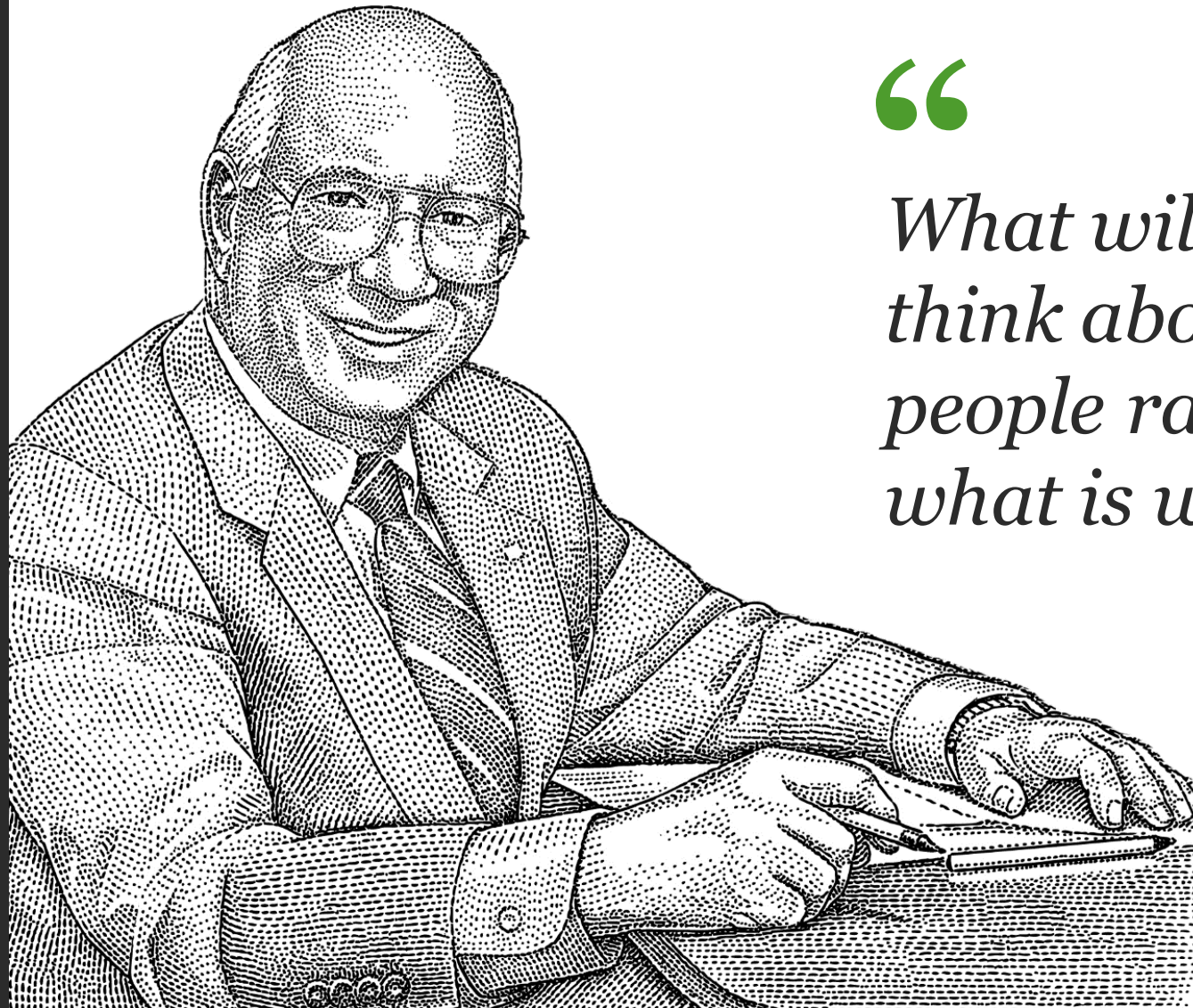
8.9%

**GREATER
PROFITABILITY.**

“

What will happen when we think about what is right with people rather than fixating on what is wrong with them?

DON CLIFTON | (1924-2003)

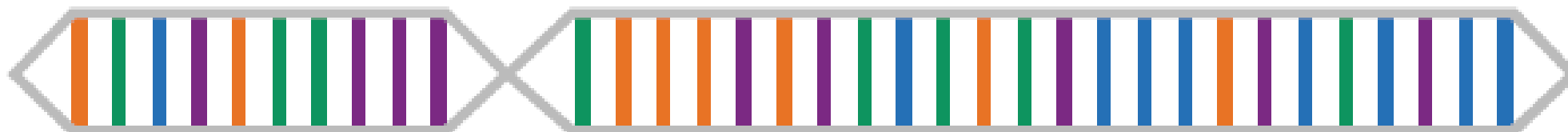


There is nothing wrong with being aware of our weaknesses and managing them, but our greatest opportunity for success lies in building on our natural talents.



Let's start now to
IDENTIFY AND MAXIMIZE
each person's talents and strengths.

CLIFTONSTRENGTHS®



*is the code that cracks open your
awareness of your unique talents.*

Executing

Influencing

**Relationship
Building**

**Strategic
Thinking**

01.

What was your first impression of your top five themes from your CliftonStrengths report?

02.

Did any part of your report surprise you?

Name It! Claim It! Aim It!

GALLUP®

Your report is a beginning, not an end.

NAME IT!

CLAIM IT!

AIM IT!

Name It! Claim It! Aim It!

Your report is a beginning, not an end.

NAME IT!

Read the descriptions of your top five themes, and highlight or underline the words or phrases that best describe you.

CLAIM IT!

AIM IT!

Name It! Claim It! Aim It!

Your report is a beginning, not an end.

NAME IT!

Read the descriptions of your top five themes, and highlight or underline the words or phrases that best describe you.

CLAIM IT!

Which of your top five CliftonStrengths themes do you really “own”?

How does this theme help you to be successful in your role?

AIM IT!

Name It! Claim It! Aim It!

Your report is a beginning, not an end.

NAME IT!

Read the descriptions of your top five themes, and highlight or underline the words or phrases that best describe you.

CLAIM IT!

Which of your top five CliftonStrengths themes do you really “own”?

How does this theme help you to be successful in your role?

AIM IT!

How could you use this theme more intentionally?

Starting tomorrow, I will use my talents in this theme by:

Celebrate a colleague's strengths.

01.

Look for strengths
in action.

02.

When you spot a colleague
using a strength, write them a
short note that describes what
you saw and reinforces the value
of their strengths.





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